

# Registered Representatives Join The Team! 1031 DSTs



## NexTrend Securities, Inc. 1031 Delaware Statutory Trust (DST)

*Registered FINRA Broker-Dealer for Over 24 years*

# **Registered Broker Dealer**

## **Focused on 1031 Delaware Statutory Trust (DST)**

### **Real Estate Transactions**

Since 1997 NexTrend Securities, Inc., has operated through many different market conditions and business cycles. The Firm is focused on 1031 Delaware Statutory Trust (DST) real estate transactions for accredited and institutional investors. The only transactions that the Firm executes on behalf of its customers are 1031 DST and Private Placement real estate transactions.

Our success is a direct result of the representatives we work with and their clients overall happiness with the services we provide. We operate not only as a sales organization but as consultants knowing that our reputation and in-depth product knowledge are the keys to our continued success. If you are interested in expanding your business and thinking about offering 1031 DST investments to your clients then you will need to be associated with a Broker Dealer. We are here to help and will provide the road-map and all the tools necessary for your success, because the only measure of our success is your success.

Our focus at NexTrend Securities is delivering a superior level of customer service and high quality product inventory. We take pride in maintaining the highest level of support, accessibility, and industry-specific knowledge to fit your business.

We offer high commission payouts, hands on licensing, education, support and a comprehensive 1031 DST real estate platform.



We are not tied to any single 1031 DST real estate sponsor, marketing organization, or outside entity. We never lose sight of who makes us great, and we treat you as an extension of our registered representative family. Our professional and knowledgeable staff is ready to support and assist you with building your 1031 DST business. We view our relationship as a lasting partnership and strive to be more than just the required regulatory necessity.

**Flexibility, Expertise, Stability, Transparency, Ease of Doing Business and Confidentiality** are the cornerstones of our organization. “Doing the right thing is always the right thing” is the guide to our business operations and decision-making process.



## Flexibility

We support your efforts to run your business independently and support a client-first mindset. We encourage our representatives to strive to their own level of success and do not impose production requirements.

Our compliance department has a business friendly philosophy and our management team is helpful and accessible across all departments. We operate a centralized Office of Supervisory Jurisdiction (OSJ).



## Expertise

We believe NexTrend Securities is the best fit for 1031 DST producers, with support provided to access all major real estate sectors including multifamily housing, hotels, medical space, mini storage, senior care and student housing. We also offer custom 1031 DST solutions for high end real estate investors looking for their own institutional grade professional managed real estate. NexTrend Securities is a leading broker-dealer for 1031 DST and private placement real estate solutions. We provide an environment where representatives exchange ideas, engage with our product partners, and learn directly from industry top producers.



## Stability

NexTrend Securities has served investors since 1997, excelling in a constantly evolving and ever changing broker-dealer market.

We are committed to our values which are strengthened by our independent mindset. Representatives are not a number, but members of the NexTrend Securities family.

## Transparency

We offer a simple cost and high payout structure, complemented by an easy-to-use online business submission platform. We have a low monthly fee structure that is all-encompassing of our business offering. We provide regulatory oversight, state-of-the-art technology, errors and omissions (E&O) insurance, business processing, marketing support, and much more.

## Ease of Doing Business

We are basically a paperless company. All work flow is directed through our 17a-4 compliant virtual private network. Our back office and operations staff will work with clients to assist with new account paperwork and with filling out transaction documentation. We send out prospectuses for all reps for potential transactions and take care of as much paperwork as we can to make your life as easy as possible when it comes to completing a transaction. Our professional staff is ready to pick up the phone when you call to address any need you may have. We make doing business for our representatives as easy as we can.

## Confidentiality

We take our role in this process very seriously and know that confidentiality can make or break a successful relationship. Our success is based on this understanding and the trust you have placed in us.

It is our mission to be your valued partner for 1031 Delaware Statutory Trust (DST) real estate transactions. As your partner, NexTrend Securities will provide you with the resources, product inventory, and personal attention necessary to help you achieve your goals.

We are looking forward to working with you so please let us know if there is any additional information we can provide. Thank you.

Very truly yours,  
NexTrend Securities, Inc.



## **For More Information Please Contact**

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**Important Risk Disclosures - For Accredited Investors Only.** This information has been prepared for educational purposes only and does not constitute an offer to purchase or sell any security. This material is not to be interpreted as tax or legal advice.

**Specific Risks Associated with Investing in a 1031 Delaware Statutory Trust (DST)** include but are not limited to substantial fees and expenses, inability of the DST to actively manage the property, strict timing limitations and risk of not meeting requirements for 1031 exchange tax treatment, and other negative tax consequences. There are risks associated with investing in real estate and DST properties including loss of entire investment principal, declining market values, tenant vacancies, lack of liquidity with restrictions on ownership and transfer. Potential cash flow, returns and appreciation are not guaranteed and could be substantially lower than anticipated. Diversification does not guarantee profits or protection against losses.

**Additional Risks and Considerations related to investing in 1031 DST commercial real estate** include, but are not limited to, general real estate risks, financing risks, tax risks, interest rate risk, management risks, operating risk, market risks such as supply and demand, changing market demographics, tenant turnover, tenants inability to pay rent, acts of God such as earthquakes, floods or other uninsured losses. There are also potential risks relating to the trust structure and the potential for adverse changes in laws and regulations. NexTrend Securities, Inc. is not a tax advisor and does not provide tax advice.

**General Risks Associated with Investments in Private Placements Offerings** include but are not limited to the fact that private placement offerings are not suitable for all investors, are speculative, illiquid, involve a high degree of risk, and include the possibility of complete loss of your investment. For more information on 1031 DST real estate and private placements please go to <https://www.nexttrend1031.com>.

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